



Making it easier to earn CE credits without leaving your desk!

**How It Works:**

- Step 1: – Register. *Each registrant must have their own computer and email address.*
- Step 2: – At date/time of Webinar, click link provided in email invitation.
- Step 3: – Enjoy the presentation. *You must verify attendance when prompted.*

**2024 Webinar Schedule**

Please **CIRCLE** the class(es) you would like to attend from the list of courses on the **BACK** of this form and **RETURN BOTH PAGES WITH REGISTRATION FORM.**

**1 Hr Course Fee: Member \$15/Nonmember \$25**

**3 Hr Course Fee: Member \$40/Nonmember \$55**

Purple indicates Utica Loss & ETHICS CE Credit approved

Name \_\_\_\_\_ NPN \_\_\_\_\_

Agency/Company Name \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

**To Register:** Complete form and E-mail to [office@kansaspia.org](mailto:office@kansaspia.org)  
Or mail with payment to: PIA PO Box 1241, Manhattan KS 66505  
Questions? Or to pay by credit card call PIA at 785.232.4143



**Cancellation Policy:** If you fail to attend or complete the webinar, registration fee is forfeited; **No Exceptions.** All cancellations must be mailed to [office@kansaspia.org](mailto:office@kansaspia.org). All refunds will be processed via check and incur a \$2 card processing fee.

Please **CIRCLE** the class(es) you would like to attend from the list below.  
You must **RETURN THIS PAGE WITH REGISTRATION FORM ON THE FRONT.**

7/9/2024	10 - 11a	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures	1 PC
7/9/2024	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	3 PC
7/11/2024	10 - 11a	An Hour with Sam: Physical Damage Coverage Concerns in the Personal Auto Policy	1 PC
7/18/2024	12 - 3p	Cyber Coverage: Protecting Your Insureds From Hackers, Liars, & Really Bad Bots	3GEN
7/23/2024	8 - 11a	Certificates, Contractors, and You: Fights, Coverage Issues, Best Practices	3 PC
7/23/2024	12 - 3p	The Bad Thing Happened: Handling Commercial Claims & Coverage Disputes	3PC
7/24/2024	8 - 11a	All-Things Ethics: Agent Obligations, Standards, Authority and More	3ETH
7/25/2024	8 - 11a	Big Rig, Big Risk: Mastering Trucking Accounts	3 PC
7/25/2024	12 - 3p	Liar!: An Agent's Role in Identifying & Handling Fraud	3 PC
7/30/2024	12 - 3p	Insuring Vehicles, Equipment and Other Stuff That Moves – Personal & Commercial Lines	3 PC
7/31/2024	1 - 2p	An Hour with Dave: What Everyone Must Know About Flood	1 PC
8/8/2024	1 - 2p	An Hour with Sam: Commercial General (CGL) vs. Farm Liability: Key Differences for Farm Accounts	1 PC
8/13/2024	8 - 11a	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC
8/13/2024	12 - 3p	Ethical Dilemmas in Insurance and the Responsibilities of Agents	3ETH
8/15/2024	12 - 3p	The Fine Print: Understanding the Contractual Obligations of Your Insured	3 PC
8/20/2024	12 - 3p	Mastering Business Income: Tools & Tips to Keep Insureds Flush	3 PC
8/22/2024	8 - 11a	Marriage, Kids, Money, Assisted Living and Everything Between: Home and Auto Exposures For Life	3 PC
8/22/2024	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
8/27/2024	10 - 11a	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds	1 PC
8/27/2024	12 - 3p	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	3GEN
8/28/2024	1 - 2p	An Hour with Dave: Coverages That Keep a Business Income Loss From Bankrupting You	1 PC
8/29/2024	8 - 11a	Liar!: An Agent's Role in Identifying & Handling Fraud	3 PC
9/10/2024	10 - 11a	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures	1 PC
9/10/2024	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	3 PC
9/12/2024	10 - 11a	The STORM 2024 Edition: Commercial & Personal Lines Coverage Concerns in the Wake of a Big One	1 PC
9/17/2024	8 - 11a	Cyber Coverage: Protecting Your Insureds From Hackers, Liars, & Really Bad Bots	3GEN
9/17/2024	12 - 3p	The Bad Thing Happened: Handling Commercial Claims & Coverage Disputes	3 PC
9/19/2024	8 - 11a	Forward and Backward: Insuring Emerging Risks, Surviving Deteriorating Markets	3 PC
9/19/2024	12 - 3p	Commercial Property: Recent Changes and Crucial Concepts	3 PC
9/24/2024	12 - 3p	All-Things Ethics: Agent Obligations, Standards, Authority and More	3ETH
9/26/2024	8 - 11a	"Wait...What the #^&* Just Happened?!" Fourteen Personal Lines Issues To Know Before It's Too Late	3 PC
9/26/2024	12 - 3p	Flood Insurance: What You Need to Know	3 PC
10/8/2024	10 - 11a	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds	1 PC
10/8/2024	12 - 3p	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	3GEN
10/10/2024	8 - 11a	Transportation Insurance: A Non-Standard Business Exposure	3 PC
10/10/2024	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
10/17/2024	8 - 11a	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC
10/17/2024	12 - 3p	Bots, Crypto, Weed and Other Risks You Never Imagined Insuring (But Here We Are)	3 PC
10/29/2024	8 - 11a	Liar!: An Agent's Role in Identifying & Handling Fraud	3 PC
10/29/2024	12 - 3p	Mastering Business Income: Tools & Tips to Keep Insureds Flush	3 PC
10/30/2024	8 - 11a	Ethical Dilemmas in Insurance and the Responsibilities of Agents	3ETH
10/30/2024	1 - 2p	An Hour with Cathy: Certificates of Insurance - Headaches and Remedies	1 PC

11/5/2024	10 - 11a	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures	1 PC
11/5/2024	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage	3 PC
11/7/2024	10 - 11a	An Hour with Sam: Liability Concerns in the Personal Auto Policy	1 PC
11/7/2024	12 - 3p	Certificates, Contractors, and You: Fights, Coverage Issues, Best Practices	3 PC
11/12/2024	8 - 11a	Flood Insurance: What You Need to Know	3 PC
11/12/2024	12 - 3p	Why Inadequate EPLI Will Close Your Business (and What to Do About It)	3 PC
11/19/2024	8 - 11a	All-Things Ethics: Agent Obligations, Standards, Authority and More	3ETH
11/19/2024	12 - 3p	The Bad Thing Happened: Handling Commercial Claims & Coverage Disputes	3 PC
11/20/2024	1 - 2p	An Hour with Dave: All-Things Ordinance or Law (Personal and Commercial)	1 PC
11/21/2024	8 - 11a	"Wait...What the #^&* Just Happened?!" Fourteen Personal Lines Issues To Know Before It's Too Late	3 PC
11/21/2024	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
12/3/2024	10 - 11a	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds	1 PC
12/3/2024	12 - 3p	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do	3GEN
12/5/2024	8 - 11a	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms	3 PC
12/5/2024	12 - 3p	Social Security and Medicare: Your Questions Answered	3 LH
12/9/2024	12 - 3p	How It's Built, How It's Used, Will It Survive: Elements of Property Underwriting	3 PC
12/10/2024	12 - 3p	Mastering Business Income: Tools & Tips to Keep Insureds Flush	3 PC
12/11/2024	1 - 2p	An Hour with Dave: What Everyone Must Know About Flood	1 PC
12/12/2024	8 - 11a	Ethical Dilemmas in Insurance and the Responsibilities of Agents	3ETH
12/12/2024	12 - 3p	Stinkin Rich, Insurance Poor: P&C Coverage Challenges for High-Net-Worth Individuals	3 PC