



## PIACEOonline

Making it easier to earn CE credits without leaving your desk!

### How It Works:

Step 1: – Register. *Each registrant must have their own computer and email address.*

Step 2: – At date/time of Webinar, click link provided in email invitation.

Step 3: – Enjoy the presentation. *During the presentation you must verify attendance when prompted.*

## 2022-2023 PIACEO Webinar Schedule

Effective January 1, 2022, producers that hold a single line or both major lines of authority (L&H and/or PC) must now **have 18 hours of Kansas Continuing Education Credits total**, and 3 of those must be Ethics.

The remaining 15 hours are at the producer's discretion.

**1 Hr Course Fee:** Member \$15/Nonmember \$25

**3 Hr Course Fee:** Member \$40/Nonmember \$55

**Purple: Ethics CE Credit**

**Green: Utica approved Loss Control Course**

Please **CIRCLE** the class(es) you would like to attend from the list of courses on the **BACK** of this form and **RETURN BOTH PAGES** to register for the webinar(s).

An E-mail confirmation with webinar link(s) will be sent once registration is received in the PIA Office.

Name \_\_\_\_\_ NPN \_\_\_\_\_

Agency/Company Name \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Credit Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

### To Register:

Checks in the mail

Complete form and E-mail to [office@kansaspia.org](mailto:office@kansaspia.org)

or mail with payment to: PIA, 216 SW 7th, Topeka KS 66603

Questions? E-mail: [office@kansaspia.org](mailto:office@kansaspia.org) or call 785.232.4143



**Cancellation Policy:** If you fail to attend or complete the webinar, registration fee is forfeited; **No Exceptions**. All cancellations must be E-mailed to [office@kansaspia.org](mailto:office@kansaspia.org). All refunds will be processed via check and incur a \$2 card processing fee.

<b>DECEMBER</b>	<b>TIME</b>	<b>COURSE NAME</b>
12/1/2022	8 - 11a	<a href="#">That's Personal: Home &amp; Auto Exposures Your Insured Doesn't Share (and Why That's Bad)</a>
12/6/2022	8 - 11a	Flood Insurance, FEMA, and the NFIP
12/6/2022	12 - 3p	Adventures in Aging: Social Security & Other Retirement Income Solutions
12/7/2022	1 - 2p	An Hour with Nicole: Personal Umbrella Issues & Answers
12/8/2022	8 - 11a	More Money, More (Insurance) Problems? Mastering P&C Coverage for the Affluent Market
12/8/2022	12 - 3p	<a href="#">Why Good People Do Bad Things: A Deep Dive Into Agency Ethics</a>
12/13/2022	8 - 11a	Employment Practices Liability - A Coverage No Business Can Afford to Be Without
12/13/2022	12 - 3p	Personal & Commercial Lines Endorsements: Some Good, Some That Really Stink
12/15/2022	8 - 11a	Homeowners In Real Life: Tales of Claims & Coverage
12/15/2022	12 - 3p	Growing Good Insurance: Property & Liability Endorsements to Fortify Farm Risks
<b>JANUARY</b>	<b>TIME</b>	<b>COURSE NAME</b>
1/10/2023	8 - 11a	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms
1/10/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions
1/11/2023	10 - 11a	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures
1/11/2023	1 - 2p	An Hour with Sam: The Policy's Position on Home-Sharing and How to Handle It
1/12/2023	8 - 11a	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do
1/17/2023	8 - 11a	Marriage, Kids, Money, Assisted Living and Everything Between: Home and Auto Exposures For Life
1/17/2023	12 - 3p	Planting the Seed: Agent Strategies to Get and Keep Agribusiness Insureds
1/19/2023	8 - 11a	Bots, Crypto, Weed and Other Risks You Never Imagined Insuring (But Here We Are)
1/19/2023	12 - 3p	<a href="#">Why Good People Do Bad Things: A Deep Dive Into Agency Ethics</a>
1/24/2023	12 - 3p	Lurking: Surprises In the Contractor's CGL Policy & Endorsements to Watch Out For
1/25/2023	1 - 2p	An Hour with Dave: All-Things Ordinance or Law (Personal and Commercial)
1/26/2023	12 - 3p	Covering Online Fraud and Employees Who Turn Out to Be Crooks
<b>FEBRUARY</b>	<b>TIME</b>	<b>COURSE NAME</b>
2/1/2023	1 - 2p	An Hour with Nicole: Why Personal Lines Deductibles Always Confuse Insureds
2/2/2023	8 - 11a	Why Insurance to Value and Liability Limits are Always Wrong (and How to Fix That)
2/2/2023	12 - 3p	Claims That Will Convince Your Insured to Enhance Their Homeowners Coverage
2/7/2023	8 - 11a	Certificates and Additional Insureds: What Did I Do to Deserve This?!
2/9/2023	8 - 11a	"Wait...What the #^&* Just Happened?!" Fourteen Personal Lines Issues To Know Before It's Too Late
2/9/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Social Security & Other Retirement Income Solutions
2/21/2023	8 - 11a	Cyber Coverage: Protecting Your Insureds From Hackers, Liars, & Really Bad Bots
2/21/2023	12 - 3p	<a href="#">Ethical Dilemmas in Insurance and the Responsibilities of Agents</a>
2/23/2023	12 - 3p	Mastering Business Income: Tools & Tips to Keep Insureds Flush
2/28/2023	12 - 3p	Commercial Property: Recent Changes and Crucial Concepts
<b>MARCH</b>	<b>TIME</b>	<b>COURSE NAME</b>
3/1/2023	1 - 2p	An Hour with Nicole: Everything You Need to Know About Insuring Work-From-Home Exposures
3/2/2023	8 - 11a	More Money, More (Insurance) Problems? Mastering P&C Coverage for the Affluent Market
3/2/2023	12 - 3p	Growing Good Insurance: Property & Liability Endorsements to Fortify Farm Risks
3/7/2023	8 - 11a	Marriage, Kids, Money, Assisted Living and Everything Between: Home and Auto Exposures For Life
3/7/2023	12 - 3p	Homeowners Deep-Dive: What You Need to Know About the Most Recent Forms
3/9/2023	8 - 11a	<a href="#">All-Things Ethics: Agent Obligations, Standards, Authority and More</a>
3/14/2023	12 - 3p	"The Bad Thing Happened: Handling Commercial Claims & Coverage Disputes"
3/16/2023	12 - 3p	Employment Practices Liability - A Coverage No Business Can Afford to Be Without
3/21/2023	12 - 3p	Certificates of Insurance and the Coverage Issues that Go With Them
3/22/2023	1 - 2p	An Hour with Dave: Coverages That Keep a Business Income Loss From Bankrupting You
3/23/2023	8 - 11a	Flood Insurance, FEMA, and the NFIP
3/23/2023	12 - 3p	Inflation and Personal Lines: Helping Insureds Understand Why It Matters and What to Do
3/28/2023	12 - 3p	Chris Amrhein's "Adventures in Aging": Medicare and Other Retirement Healthcare Solutions